# Chapter 8

# **Binders**

#### IN THIS CHAPTER

- \* Adding a Binder
- \* Completing and Populating the Binder
- Delivering the Binder
- \* Tracking the Binder
- \* Extending the Binder
- **\*** Closing the Binder

# Adding a Binder

A **binder** is a legal agreement, which provides temporary evidence of insurance coverage for a specified period until the insurance policy is received from the carrier. A binder can be generated on a new business policy for immediate proof of coverage or through the servicing process later, if needed.

# HOW to Add a Binder When Placing a Marketing Submission In Force

A binder can be added at the time a marketing quote is placed in force, if proof of coverage is needed prior to receiving the policy from the carrier.

To In Force a marketing quote and create a binder:

Access the marketing submission from the MARKETING link on the Home menu or from the MARKETING link on the Client menu. All pending marketing submissions that meet the search criteria are displayed on the summary page. Each client displayed will have at least two Details

icons. If there is more than one marketing submission for a client, each submission will have its own **Details** icon

- Click the **Details** icon of the marketing submission displaying the carrier writing the policy.
- The **underwriting** tab for the selected policy is displayed.
- Click the In Force link in the navigation toolbar under the Marketing header.



nexsure				HOME   HELP   SETUP   LOGOUT
SEAF	RCH   ORGANIZATION   R	EPORTS   CAMPAIGNS		Bookmarks: Expand   Add   Remove Selected
CLIENT PROFILE   OPPORTUNI	TIES   MARKETING   PO	LICIES   CLAIMS   SERVICING	ATTACHMENTS   ACTIONS   TRA	NSACTIONS   DELIVERY   T-LOG
Client Name: Jane Cooke				Personal Account
underwriting policy info as	signment attachments a	actions qualification history	transactions claims summary of	insurance classifieds delivery
Branch:	B C Insurance Agency, In	c. Policy Term:	12:01AM 02/04/2008 EST 02/04/2009 12:01AM	navigation instruction
Policy Type/Primary State:	Monoline NH 💌	Coverage Term:	EST	Homeowners
Issuing Co:	Hartford Fire Insurance	▼ >> Stage:	Marketing	
Billing Co:	The Hartford Insurance	▼ >> Mode:	New	
Policy Number:	Unassigned	Status:	Submitted 💌	
Policy Description:	Primary Residence	Origination Date:		
List Rate	e Bridge	Print History	In Force Save Changes	
Actions:				
Details Topic Type	Status	Memo		
Marketing Annotati	ion Closed Process ne	ew marketing application.		
Line of Business:		[Template] [Import] [ACORD XI	ML] [Supplements] [Add Application]	
Lines of Business	Form	Descript	ion Remove	
B Homeowners	ACORD 80	Homeowners A	pplication 🛱	

• In the dialog box, click the Bound option to bind coverage.

🏉 https://nexweb23.nex	sure.com/?mode=1 -	Nexsure 🔳 🗖 🔀
		ne sure
O In force	Bound	
	Create Binder	
Click here to create	binder.	
		Save Cancel

- To issue the binder, make sure to click the **check box** to create the binder.
- Click **Save** to In force the policy and create a binder.
- The **binder details** tab displays.

To see a print preview of the binder prior to the binder being posted:

In the navigation toolbar, click **Preview** to preview the binder in PDF.

ENT PROFILE   OPPORTU	NITIES   MARKET	TING   POLICIES   CLAIM	S   SERVICIN	IG ATTACHMENTS	ACTIONS   TRANSACTIONS   DELIVERY   T-LOG
ent Name: Jane Coo	ke				Personal Acc
cies history certificate	es binders ver	rifications summary of insu	rance		
tails delivery					
Branch:	B C Insurance	Agency, Inc. Policy Term:	02/04/	2008 12:01AM EST	
			02/04/	2009 12:01AM EST	🖃 🧰 Binders
Policy Type:	Monoline	Coverage Te	erm: 02/04/	12:01AM	± 2/4/2008 - 3/5/2008 [Close]
			03/05/	2008 12:01AM	
ssuing Co:	Hartford Fire I	nsurance Stage	Policy	EST	
Billing Co:	The Hartford I	nsurance Mode:	New		
Policy Number:	Unassigned	Policy Status	Bound		
Binder Number:	1451	Binder Statu	s: Open		
Authorized Representative	e: Betsy Cormier	Posted:			
Policy Description:	Primary Reside	ence			
Post	Abort	Preview		Save Changes	
ine of Business:		Form	r	escription	1
Homeowners		ACORD 80	Homeo	wners Application	
inders:					
Details Extend No	Eff Date	Exp Date	Status Ins	ync Populate Remove	2
1451	2/4/2008	3/5/2008	Open 🗸	/ 📋 🖶	
					delivery detai
				summary of	of insurance $igstyle verifications igstyle binders igstyle certificates igstyle history igstyle policy$

Branch: Policy Type: Issuing Co: Billing Co: Policy Number: Binder Number: Authorized Representative	B C Insurance Monoline Hartford Fire I The Hartford I Unassigned 1451 Betsy Cormie	Agency, Inc. Insurance nsurance	Policy Term: Coverage Term: Stage: Mode: Policy Status: Binder Status: Posted:	02/04/200 02/04/200 02/04/200 03/05/200 Policy New Bound Open	12:01AM EST 12:01AM EST 12:01AM 12:01AM 18 EST EST	E- ☐ Binders E 🖹 2/4/2008 - 3/5/2008 [Close]
Policy Description:	Primary Resid	ence				
Line of Business: Line Of Business Homeowners		Form ACORD 80	)	Desc Homeowne	ription rs Application	
Binders:		1 12	71 STD (13		E4 19/	
		NDER TRACT, SUBJECT TO T	HE CONDITIONS SHOWN ON	N THE REVERSE SIL	20.1% •	
B C Insurance Agency, 12 David Dr Bydens MT 03051	78X (603) 555-5 (AC Not: (603) 555-5 Inc.	554 36	DATE TABLE	1451 DAT		

**Note:** The **Print** option is not available in the navigation toolbar until the binder has been posted. The binder cannot be printed until it has been posted.

- If binder detail is incorrect refer to section "HOW to Populate the Binder" in the this chapter.
- After confirming that all data on the binder is correct, the binder is ready to be posted. In the navigation toolbar, click the **Post** link to post the binder.

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The following conditions apply once the binder has been posted:

- The [Close] option becomes available next to the binder term on the navigation tab.
- The **Abort** option is no longer available.
- The **Remove** icon will be dimmed.
- **Print** and **Deliver** options become available.
- Extend []] icon becomes available. The binder can be extended until closed.
- **Posted** check box is automatically selected in the policy header.



The Authorized Signature list is available for extensions that require a signature change. The Save Changes link is available if the Authorized Signature is changed.

# HOW to Add a Binder Via Servicing

A binder can be added to an existing policy at any time via servicing:

- Locate the appropriate client through **SEARCH** and click the **SERVICING** link on the **Client** menu.
- Click the **Binders** option and enter the effective date of the binder in the **Eff Date** field. Use the
   **Calendar** ion or key the date in using the correct formatting. The effective date entered here will populate to the coverage term date in the binder header.

servicing										
Services										
Marketing	This option is	s used to	generate a binder.						l	Generate Binder
Market Analysis						a 1 of 2 🕨 1 💌				Filters: [ Show ]
Binders	Select policy	to create	binder on:							
Edit	Select		Line Of Business Policy Number	Stage Status Description	Mode	Updated By Updated Date	Annualized \$ Billed \$	Policy Term	Coverage Term	Issuing Carrier Billing Carrier
Endorsement	۲	20	Aircraft - Commercial	Policy In Force	New	Mary Oberleitner 08/04/2009	\$0.00 \$0.00	08/04/2009 08/04/2010	08/04/2009 08/04/2010	Auto-Owners Insu Auto-Owners Insu
Renewal	0	٩	Auto - Commercial	Policy In Force	New	Mary Oberleitner 07/30/2009	\$4,500.00 \$0.00	05/01/2009 05/01/2010	07/30/2009 08/05/2009	AIG National Insu AIG National Insu
Claim	0	20	Boiler and Machinery	Policy In Force	New	Mary Oberleitner 05/27/2009	\$0.00 \$0.00	05/27/2009 05/27/2010	05/27/2009 05/27/2010	Auto-Owners Insu Auto-Owners Insu
Audit	0	20	Crime Crime-80000	Policy In Force	New	Mary Oberleitner 07/21/2009	\$0.00 \$0.00	07/06/2009 07/06/2010	07/06/2009 07/06/2010	AIG National Insu AIG National Insu
New Certificate(s)	0	٩	General Liability - Commercial	Policy In Force	New	Mary Oberleitner 08/12/2009	\$0.00 \$0.00	07/06/2009 07/06/2010	07/06/2009 07/06/2010	Auto-Owners Insu Auto-Owners Insu
Renewal Certificate(s)	0	٩	Installation/Build Risk	Policy In Force	New	Mary Oberleitner 08/04/2009	\$0.00 \$0.00	08/04/2009 08/04/2010	08/04/2009 08/04/2010	AIG National Insu AIG National Insu
Verification(s)	0	٩	Transportation TR-678666876	Policy In Force	New	Mary Oberleitner 08/05/2009	\$0.00 \$0.00	08/05/2009 08/05/2010	08/05/2009 08/05/2010	Auto-Owners Insu Auto-Owners Insu
	0	٩	Umbrella - Commercial	Policy In Force	New	Mary Oberleitner 07/21/2009	\$0.00 \$0.00	07/06/2009 07/06/2010	07/06/2009 07/06/2010	Auto-Owners Insu Auto-Owners Insu
	0	٩	Windstorm - Commercial	Policy In Force	New	Mary Oberleitner 05/27/2009	\$500.00 \$0.00	05/27/2009 05/27/2010	05/27/2009 05/27/2010	Auto-Owners Insu Auto-Owners Insu
	0	٩	Workers Compensation	Policy In Force	New	Mary Oberleitner 08/06/2009	\$3,000.00 \$3,000.00	07/06/2009 07/06/2010	08/06/2009 07/06/2010	Auto-Owners Insu Auto-Owners Insu

- Select the appropriate policy from the list of In Force policies displayed and click the Generate Binder button.
- The **binders** tab is displayed with the binder in an **Open** status.
- The policy's **Coverage Term** changes to the binder **Coverage Term** of the posted binder.

IENT PROFILE   OPPORT	UNITIES   MARKETIN	IG   POLICIES   CLAI	MS   SERVICING   ATTACHMENTS	ACTIONS   TRANSACTIONS   DELIVERY   T-LOG
ient Name: Jane Co	oke			Personal Accourt
licies history certificat	tes binders verific	cations summary of ins	surance	
details delivery				
Branch:	B C Insurance Ag	jency, Inc. Policy Tern	n: 02/04/2008 12:01AM EST 02/04/2009 12:01AM EST	Er Binders
Policy Type:	Monoline	Coverage -	Term: 12:01AM	
			02/04/2008 EST	E 2/4/2008 - 3/5/2008 [Close]
			03/05/2008 12:01AM	
Issuing Co:	Hartford Fire	Stage:	Policy	
Billing Co:	The Hartford Insu	urance Mode:	New	
Policy Number:	Unassigned	Policy State	us: Bound	
Binder Number:	1450	Binder Stat	tus: Open	
Authorized Representativ	ve: Betsy Cormier	Posted:		
Policy Description:	NH Auto			
Post	Abort	Preview	Save Changes	
Line of Business:		_		
Line Of Busines	S	ACORD 90 NH	Description	
Auto - Persona		Acono yo nn	Personal Acto Application 50 km	
Binders:				
Binder				
Details Extend No	Eff Date	Exp Date	Status Insync Populate Remove	
1450	2/4/2008	3/5/2008	Open 🖌 📮 🛅	
				delivery details

**Note:** The Coverage Term of all binders will default out the number of days the duration period is set to in **SETUP > Lookup Management**. The binder coverage term date can be extended manually, on an individual basis, as needed.

### Notes

# Completing and Populating the Binder

The **binders > details** tab displays both policy and binder information in the header. The Line of Business form(s) and the Binder form are displayed beneath the header. If the binder was created when placing a marketing quote in force, the binder coverage term in the header defaults based on the effective date of the quote. When creating the binder through servicing, the binder coverage term defaults based on the effective date on the effective date entered on the servicing screen.

# HOW to Access the Binder

Open binders can be accessed from the **BINDER LOG** link on the **Home** menu or from the **POLICIES** link, **binders** tab, on the **Client** menu.

- Click the BINDER LOG link on the Home menu. All open binders, which fall within the search criteria, will appear in a summary view. Each client will have at least two Details ricons, if more than one binder is open for a client, each binder will have its own Details ricon.
- Click the Details right icon of the appropriate binder to display the underwriting tab for the policy.
- Click the **POLICIES** link on the **Client** menu.
- Click the **binders** tab, all open binders for the client are displayed in a summary view.

### HOW to Understand and Change the Binder Header

**Note:** All binders, open or closed, are kept at the client level under the POLICIES link, binders tab.

- The Branch, Policy Type, Issuing Carrier, Billing Carrier and Policy Number of the policy display in the header.
- The binder is assigned the next available binder number in Nexsure. The binder number can be overwritten by keying in the binder number manually on the binder ACORD 75 form.
- Select the Authorized Representative signature from the drop-down box of the employee whose signature should appear on the binder.

**Note:** See the Nexsure point person in your Agency to add a signature to your employee file if needed.

- The **Policy Term** and Binder **Coverage Term** display in the header.
- If the effective date of Binder coverage term in the header is incorrect, click the Calendar is icon, select the month and year from the drop-down boxes and click the date the binder is to be effective from.
- The To date should reflect the expiration date of the Binder. Click the Other option under Duration and in the Days field below the calendar. Enter the number of days the binder is to be effective and click the "!" button. The To date should now reflect the expiration date of the binder.

Assign Date.							
	Terms				Du	ration	
From:	1	10/02/200	8	Annual		OSer	mi-Annual
To:	:	11/01/200	8	O Quarterly		Other	
			Octobe	r 💌	2008 🛩		
Sun	Mon	Tue	W	ed	Thu	Fri	Sat
28	29	30		1	2	3	4
5	6	7		8	9	10	11
12	13	14		15	16	17	18
19	20	21		22	23	24	25
26	27	28		29	30	31	1
2	3	4		5	6	7	8
Months: Days: Years: 0 0 0 1 Cancel Apply							

- Click **Apply**; click **OK** to confirm the change.
- Click the Save Changes link under the binder header to save the change.
- Nexsure determines the **Stage**, **Mode** and **Policy** status in the binder header.
- The Binder Status will display as Open until the policy has been received from the carrier, at which point, the binder will be Closed.
- Click the Save Changes link under the binder header to save any changes made to the binder header.

### HOW to Populate the Binder

The Binder form, displaying beneath the header, will display pertinent information regarding the binder.

- The binder **Details** icon will display in one of 3 colors:
  - A green Details icon indicates there are more than 30 days until the expiration date of the binder.
  - A yellow **Details** icon indicates there are less than 30 days until the expiration date of the binder and activates the **Extend** icon.
  - □ A red **Details** icon indicates the binder has expired.
- The binder number assigned by Nexsure, and the binder Effective and Expiration date will be displayed.
- The status of the binder is **Open**.
- The green check in the Insync field confirms the successful population of the binder with information from the application. The populate button is grayed out.



**Note:** The line of business application(s) must be filled out to populate the binder and other forms.

The Remove icon will allow the binder to be deleted. If the Remove icon is not available then the Binder is either posted or the User login does not have security to remove.

Г	Binders:						
	Details	Extend	Binder No	Eff Date	Exp Date	Status	Insync Populate Remove
	<b>*</b>	<b>11</b>	1707	8/14/2009	9/13/2009	Open	✓ 1 =

 Click the **Preview** link in the navigation toolbar under the binder header to view the binder in Adobe Acrobat for accuracy. It is the responsibility of the end user to verify that the form is populated in accordance with the specific requirements of the issuing company for this policy. Click the **Maximize** icon to expand the binder preview.

nexsure						
SEARCH L ORG	ANTZATION   REPORTS   CAMPAIGNS		Bookmarks	: Expand   Add   Remo	ve Selected	
		C ATTACHMENTS ACTIONS T	PANSACTIONS	DELIVERY   T-LOC	ve Selected 🦇	
Client Name: Jane Cooke	REFINS POENCES CERINS SERVICE		In an a section of the section of th	Determent Perso	anal Account	
	16 - st.			r erse		
policies history certificates binders	verifications summary or insurance					
details delivery						
	🔺 1 / 4 🛛 TIN 🖑 🕮 🔿 🖲	94% • A Sign •	Find	-		
					~	
					1	
	SURANCE BINDER			DATE 10/2/2008		
	OPARY INSURANCE CONTRACT SUBJECT	TO THE CONDITIONS SHOWN ON				
PRODUCER	PHONE (603) 555-5555	COMPANY	BIND	ER#		
	FAX (A(C No): (603) 555-5554	Safeco Insurance Company-	170	8		
B C Insurance Agency,	Inc.	DATE		EXPIRATION DATE TIME		
12 David Dr		1	K AM	X 12:01 AM		
Hudson NH 03051		10/2/2008 12:01	PM 11/1	/2008 NOON		
		THIS BINDER IS ISSUED TO EXTEND O	OVERAGE IN THE ABO	VE NAMED COMPANY		
CODE:	SUB CODE:	PER EXPIRING POLICY #:				
CUSTOMER ID: 1809	DESCRIPTION OF OPERATIONS/VEHICLES/PROPERTY (Including Location)					
Jane Cooke						
21 Apple Str	reet					
Nashua NH 03						

Coverage data that has a place on the ACORD 75s will populate directly to the form. Data that does not have a place will populate to a **Binder Overflow** page. If a policy contains more than one of the same line of business with differing coverages and limits, all data for that line of business will populate to a **Binder Overflow** page. A **See Binder Overflow** alert displays when data for that section of the binder has populated to a **Binder Overflow** page. If there is more than one Additional Interest on the policy, a **See Binder Overflow** note alerts that all interests are listed on the **Binder Overflow** page.

Client N	ame: J	ane Cooke				► Perso	onal Account		
policies	history	Certificates binders ve	rifications summary of insurance						
details	deliver	Ŷ							
- <del> </del>		🖃 🎒 · 🍫 🔶	3 / 4 🚺 🖑 🥰	💿 🖲 94% 🔻 🥖 Sign 🕶 🧮	Find	•			
			BINDER OV	ERFLOW		DATE 10/2/2008	^		
		PRODUCER PH (A	IONE (C.No.Ext); (603) 555-5555	COMPANY	BINDER	#			
5-5		ÊA (A	X (603) 555-5554 (C.No): (603)	Safeco Insurance Company-	1708				
		B C Insurance Agency, 12 David Dr	Inc.	EFFECTIVE DATE TIME	E) DATE	KPIRATION TIME			
?		Hudson NH 03051		10/2/2008 12:01 X AM	11/1/2008	X 12:01 AM			
				РМ		NOON			
		CODE:	SUB CODE:	THIS BINDER IS ISSUED TO EXTEND COVERAGE PER EXPIRING POLICY #	IN THE ABOVE NAME	D COMPANY			
		AGENCY CUSTOMER ID: 1809		INSURED Jane Cooke					
				21 Apple Street Nashua NH 03060					
			MATION						
	ADDITIONAL BINDER INFORMATION:								
		=== Auto - Personal:	[ACORD 90 NH] Vehicles -						
n		Year Make Model		. : 2007 . : Chev . : Malibu Maxx					

- Click the blue **X** in the upper right corner of the Adobe Acrobat window to close.
- Two tools are available to help you compare the client's application to the binder for accuracy and to understand what information from the application will populate to the Binder and its Binder Overflow pages.
  - □ Click the Line of Business PDF icon to display a PDF of the client's line of business application in a new window for comparison to the binder detail.

ent Name: Ja Dicies history details delivery	ne Cook certificates	e s binders ve	rifications summary of	insurance		► Personal Accour
Branch: Policy Type:		B C Insurance Monoline	Agency, Inc.	Policy Term: Coverage Term	12:01AM 10/02/2008 EST 10/02/2009 12:01AM EST : 12:01AM 10/02/2008 EST 11/01/2008 12:01AM	□- Binders □- 10/2/2008 - 11/1/2008 [Close] - ℓ Producer - ℓ Billing
Issuing Co: Billing Co: Policy Number: Binder Number: Authorized Repr	esentative	Safeco Insura Safeco PA987234765 1708 : Betsy Cormier	nce Company of Americ	a Stage: Mode: Policy Status: Binder Status: Posted:	Policy New Bound Open	<pre> Insured  Coverages - Property  Property - Coverage Type  Coverages - GL  Coverages - Automobile</pre>
Policy Descriptio	in:	Abort	Preview		Save Changes	Coverages - Garage
Line of Business	: <b>e Of Busin</b> e to - Persor	al	Form ACORD 90 NH	Persor	Description nal Auto Application 90 NH	- L Coverages - WC - L Special Conditions / Other Coverages - L Binder Overflow - L Additional Interest
Details Extend	Binder No	Eff Date	Exp D	ate Statu	is Insync Populate Remove	
P 1	1708	10/2/2008	11/1/2	008 Oper	י 🗸 🏮 🖶	

Click the Line of Business Form link to display Dataflow Mapping of the Line of Business form to the Binder. Click the Expand icon on the Binder line to open a view of the data mapping that occurs between the application and the binder. Click the double PDF icons to display a split screen view of the two forms being compared.

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Branch:	B C Insurance Agenc	y, Inc.	Policy Term:	12:01AM 10/02/2008 EST 10/02/2009 12:01AM EST	□Binders
Policy Type:	Monoline		Coverage Term:	12:01AM 10/02/2008 EST 11/01/2008 12:01AM EST	L Producer
Issuing Co: Billing Co: Policy Number:	Safeco Insurance Con Safeco PA987234765	mpany of America	a Stage: Mode: Policy Status:	Policy New Bound	Instred     Coverages - Property     Coverage Type
Authorized Representative: Policy Description:	Betsy Cormier	*	Posted:		<ul> <li>Coverages - GL</li> <li>Coverages - Automobile</li> <li>Coverages - Garage</li> </ul>
Post	Abort	Preview		Save Changes	Coverages - Excess
Line Of Busine	55	Form		Description	🖉 Special Conditions / Other Coverages
Auto - Person	al	ACORD 90 NH	Person	al Auto Application 90 NH	<ul> <li>Binder Overflow</li> <li>Additional Interest</li> </ul>
Binders: Binder Details Extend No	Eff Date	Exp Da	te Status	Insync Populate Remove	

#### Live Form Documentation

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Policy application forms are supported in all service transactions where applicable. The reports listed below display the line of business (LOB) form data mapping for each respective service transaction operation. The main service forms (ACORD 75, ACORD 175, ACORD 70 and ACORD 71) are used first, if there are additional sections/Fields, the Binder Overflow pages are used. In the change request service transactions, all policy form Section fields are analyzed by the system and they are imported onto the change request service form when changes are identified. Changes are clearly identified on the change request overflow pages. On the Change Request forms, sections with schedules are prefixed by a number showing the maximum number of records that can be entered on the main form, when applicable. Please note that supplemental forms are not included in the binder and change request dataflow operations.

Click here to submit a request to our support department.

	Dataflow N	ACORD 90 NH		
Binder				
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Source:	ACORD 90 NH	Target:	ACORD 755
Select	Source Section	Source Label	Target Section	Target Label
<b>V</b>	Producer - Part 1	Producer Name	Producer	Producer Name
<b>V</b>	Producer - Part 1	Primary Producer First Name	Producer	Primary Producer First Name
<b>V</b>	Producer - Part 1	Primary Producer Middle Initial	Producer	Primary Producer Middle Initial
<b>V</b>	Producer - Part 1	Primary Producer Last Name	Producer	Primary Producer Last Name
$\checkmark$	Producer - Part 1	Address - Street	Producer	Address - Street
	Producer - Part 1	City	Producer	City
	Producer - Part 1	State/Province	Producer	State/Province

- If manual changes are required, the binder form is available for editing in the navigation panel on the right side of the screen. The binder coverage term is displayed along with the **Close** link.
- Click the plus [+] in front the coverage term and the binder form is displayed in a tree format.
- Click on the Producer link in the navigation tree. The form will open on the left side of the screen under the header for editing.
- The Binder Overflow page is available for editing by clicking the Binder Overflow link in the navigation tree.



- Click the Binder Overflow Details icon and then click in the Additional Binder Information text box to expand the text box for editing.
- See "HOW to Work with Forms", Chapter 5 Marketing, CRM Training Manual for assistance in editing the form.
- Once all changes are made, preview the binder to verify all changes then click the **Post** link on the navigation tool bar. Once the binder has been posted it may not be removed or edited and can now be printed and delivered. Notice that the binder may now also be extended.

**Note:** If manual changes are made to the form the **Populate** link will become active again and the InSync check box will no longer be checked. If the **Populate** link is initiated after the form has been altered, keep the following in mind: If manual changes are made to fields that contain data that populated from the original LOB application, or that are blank but exist in the original LOB application, when they are repopulated, these data fields will be overwritten with the original LOB data. Any manual changes made to data fields that do not populate from the original LOB will not be overwritten.

See "Delivering the Binder", in this chapter, to e-mail or fax the binder from Nexsure.

#### Notes

**X**Dimensional<sup>®</sup> **Technologies** 

# **Delivering the Binder**

- Locate the appropriate client through SEARCH and click the POLICIES link on the Client menu. All in force policies for the client display in a summary view.
- Click the **binders** tab and then click the **Details** icon of the binder.
- Click the **Deliver** link in the navigation toolbar under the binder header.
- The **delivery** tab is displayed.
- Click the [Add New] link.
- The binder can be sent from Nexsure as an e-mail or fax. The e-mail tab is displayed by default. To fax the binder, click on the fax tab.
- Complete the required e-mail or fax information on the left side of the screen.
- The right side of the delivery screen is used to attach forms and documents to the e-mail or fax. Click the Add link in the gray Binders line.

de	livery				
	email fax				
			[Send] [Save Draft] [Print] [Close]		
		E-Mail Information		Policies	Add 🛨
				Claims	Add 🛨
	Title:		* 📴	Cancellations	Add 🛨
	From:	Betsy Cormier	*	Invoices/Reconciliations	Add 🛨
	From Empil Addrossy	hatsu cormiar@vdti com		Certificates	Add 🛨
	rion chair Address.	becsy.commen@xdd.com		Verification	Add 🔳
	To:		*	Binders	Add 💽
	To Email Address:		*	Others	Add 🛨
	CC:		]	Total A	Attachments: 0

• The Attachment pop-up window **binders** tab will display.

C https://n	exweb23.nexsure.cor	n/?mode=1&p	oid=-1&certid=-	1&pb	id=-1&tab=l	oinders - Ad	d Deliv	re 💶 🗖 🔀
policies o	laims cancellations	invoices ce	rtificates verific	ation	binders o	ther		
							1	ne sure
		II S	howing Page 1	of	L M			Filters: [Show]
Binde	r No LOB	Policy No	Issuing Carrier		Term	Cov Term	Status	Last Updated
1451	(HOME)	Unassigned	Hartford Fire Insurance		02/04/2008 03/05/2008	02/04/2008 03/05/2008	Open	02/05/2008
							Car	ncel Attach
	oth	er binders	verification / ce	rtificate	invoices		ns cl	aims policies
		_			_	_		

- All open binders are displayed with policy and binder information. Click the appropriate binder option.
- Click the **Attach** button. Click **Close** to cancel the attachment.
- The attachment(s) will be displayed, with the total number of items attached, on the right side of the delivery screen.
- Click the **Send** link to send the e-mail or fax.
- The Delivery Summary View screen is displayed with the stage of the e-mail or fax. The stage will update as the screen is refreshed.
- If the e-mail or fax is unsuccessful, the sender will receive e-mail notification of the unsuccessful delivery in their e-mail system inbox. Unsuccessful deliveries are also tracked by clicking the DELIVERIES link on the HOME menu.
- Each delivery will have its own **Details** icon. To view the details, perform the following steps:
  - Click the **Details** icon to display the e-mail or fax information, the forms included, and the total number of attachments.
  - Click the viewer tab and each form included in the e-mail or fax is displayed with a Magnifying Glass (2) icon.
  - □ Click the **Magnifying Glass** (4) icon to view the information contained in the form that was sent.
- The Delivery Summary View screen can be accessed from the Home menu, or the Client menu. The Home menu will display a summary of all deliveries sent by the user. The client level will only display deliveries for the specified client.

**Note:** Binders are only available for delivery after they have been posted.

#### Notes

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# **Tracking the Binder**

Binders can be tracked from the **Home** menu or the **Client** menu. The **Home** menu, depending upon filter settings, can display all open binders for the agency. The **Client** menu will display open binders applicable to the client selected.

### HOW to Track Open Binders from the Home Menu

The **HOME** > **BINDER LOG** link serves as a way to keep track of all open binders. The **Home** menu is accessible by clicking the **HOME** link on the **Utility** menu in the upper right hand corner of the screen. The **HOME** > **ACTIONS** screen will be the first screen displayed, to track open binders, click the **BINDER LOG** link on the **Home** menu. The **Home** menu is the third menu down.

**Note:** When the binder is closed, it will no longer appear on the HOME > BINDER LOG link.

nex	sure						ном	1e   Help   Setup	LOGOUT
		SEARCH   ORG	ANIZATION   REPORTS				Bookmarks: Exp	pand   Add   Remove	Selected
ACTIONS	OPPORTUNI	TIES   MARKETING	BINDER LOG   EDITS   /	AUDITS   EXPIRATION	S   ENDORSEMENTS	CANCELLATIONS   CL	AIMS   INTERFACE	DELIVERY	
Hello,	Betsy Co	rmier						Home	
binder lo	g								~
Branch:	All		×						
View:	Agency Iss	ued Binders	*	Showing Page	1 of 1 🕨	1 🕶		Filters: [S	how]
Details	Assign	Client Name Policy Number	Policy Type Line of Business	Stage Status	Updated By Last Updated	Annualized \$ Billed Premium (	Coverage Eff Date Coverage Exp Date	Billing Carrier Issuing Carrier	
		Jane Cooke	(Personal Lines)						<u>~</u>
<b>*</b>	٩	Unassigned	Monoline Auto - Personal (PAU	Policy Bound	Betsy Cormier 02/05/2008	<b>\$0.00 D</b> \$0.00 D	02/04/2008 03/05/2008	The Hartford Insurance	
<b>*</b>	20	Unassigned	Monoline Homeowners (HOME)	Policy Bound	Betsy Cormier 02/05/2008	<b>\$0.00 D</b> \$0.00 D	02/04/2008 03/05/2008	The Hartford Insurance	

- Clicking the **BINDER LOG** link will display all open binders that fall within the search filter criteria.
- If the binder is not displayed, click the [Show] filter, change the search criteria and click the Search button to initiate a new search.
- All open binders, which fall within the search criteria, will appear in a summary view. Each client will have at least two Details icons. If there is more than one open binder for the client, each binder will have its own Details right icon.
  - Clicking the blue Details icon, with the dark blue border, will display the card file for the client.
  - Clicking the white Details icon displays the underwriting tab of the client's policy. Click the POLICIES link on the Client menu and click the binders tab to display all open binders for the selected client.
- The color of the coverage expiration date of the binder in the summary view will alert you to when a binder will be expiring.
  - **Black** means there are more than 30 days until the expiration date of the binder.
  - **Yellow** means there are less than 30 days until the expiration date of the binder.
  - **Red** means the binder has expired.

### HOW to Use the Binder Summary Screen

All open binders for the client will be displayed in a summary view. Binders not yet closed are displayed in a summary view when clicking the **BINDER LOG** link on the **Home** menu or the **POLICIES** > **binders** tab on the **Client** menu. The summary view will give you pertinent information regarding the open binder.

- Clicking the **Details** icon displays the **details** tab of the open binder.
- Clicking the Assign icon will display the Assignment List pop-up window with the list of people in the agency assigned to the policy.
- Holding the cursor over the Line of Business/Policy Number/Policy Type field of the Home > BINDER LOG summary or the Policy Type/Line of Business field on the Client menu POLICIES > binders tab will display the information in a larger font for ease of reading.
- The Stage, determined by Nexsure, will display as Policy.
- The Policy Description will display when the cursor is held over the Stage/Status/Description field.
- The **Status**, determined by Nexsure, will display the current status of the policy.
- The Mode, determined by Nexsure, (New, Renew, Re-New-Co) displays the mode the policy is currently in.
- The Updated By and Updated Date fields display the person that updated the binder along with the date it was updated.
- The **Annualized \$** and **Billed Premium** are determined by Nexsure and display the annualized and billed amounts through posted invoices. The **D** identifies the policy as being Direct billed.
- The **Policy Term** will display the effective and expiration dates of the policy.
- The **Coverage Term** will display the effective and expiration date of the binder.
- The **Issuing Carrier** displayed is the carrier writing the coverage. The **Billing Carrier** displayed is the carrier who is billing the policy.

ne	SI	lre							HOME   HELP	SETUP   LOGOUT
	SEARCH   ORGANIZATION   REPORTS   CAMPAIGNS Bookmarks: Expand   Add   Remove Selected 💞									
CLIENT PROFILE   OPPORTUNITIES   MARKETING   POLICIES   CLAIMS   SERVICING   ATTACHMENTS   ACTIONS   TRANSACTIONS   DELIVERY   T-LOG										
Client Name: Jane Cooke    Personal Account										
policies	hist	ory certificates bi	nders verifications	summary of insur	ance					
				I Show	wing page 1 of 1	Page 1 🔻				Filters: [Show]
Detai	ls	Line Of Business Policy Number Policy Type	Stage Status Description	Mode	Updated By Updated Date	Annualized \$ Billed Premium	Policy Term	Coverage Term	Issuing Carrier Billing Carrier	Remove
<b>₽</b>	Q	Homeowners (HOME)	Policy Bound	New	Betsy Cormier 2/12/2009 8:29:37 AM	<b>\$0.00 D</b> \$0.00 D	2/4/2008 2/4/2009	2/4/2008 3/5/2008	Hartford Fire Insurance The Hartford Insurance	
Þ	Q	Auto - Personal (PAUTO)	Policy Bound	New	Betsy Cormier 2/5/2008 3:18:13 PM	<b>\$0.00 D</b> \$0.00 D	2/4/2008 2/4/2009	3/5/2008 4/4/2008	Hartford Fire The Hartford Insurance	te de la companya de
Policy N	o: Uni	assigned								
Details	Binde No	r Binde	er Eff Date		Binder Exp Da	ate		Status	Posted	Insync Remove
	1728	2/	4/2008		3/5/2008			Open		✓ <b>B</b>
_										

- Clicking the **Details** icon to the far right will expand the binder details out in the summary view and allow a quick overview of the binder, highlighting the selected binder in yellow.
  - □ The policy number, if one has been assigned, will be displayed above the expanded summary view.



- Clicking the **Details** icon of the expanded binder displays the **details** tab with the binder form open and ready for editing.
- **D** The **Binder Number, Effective** and **Expiration** dates are displayed.
- **D** The **Status** of the binder displays as **Open**.
- □ The **green check** in the Insync field confirms the successful population of the binder with information from the application.
- The **Remove** icon allows the binder to be deleted. If the **Remove** icon is not available and the binder should be deleted, see the Nexsure point person within the agency for assistance.

#### Notes


# **Extending the Binder**

When accessing a binder, the binder's **Details** icon will be displayed in one of three colors:

- A green Details icon indicates there are more than 30 days until the expiration date of the binder.
- A yellow Details icon indicates there are less than 30 days until the expiration date of the binder.
- A red **Details** icon indicates the binder has expired.

### HOW to Extend the Binder

- Access the appropriate entity through **SEARCH**.
- Click the POLICIES link on the Client menu. Click the binders tab to display all open binders for the client. Each open binder will have its own Details icon.
- Click the **Details** icon of the binder needing to be extended. The **details** tab for the selected binder will be displayed.

**Note:** The Extend **I** icon is not active until after the binder has been posted.

ranch:	B C Insurance A	gency, Inc. Policy	Term:	02/04/2008 02/04/2009	12:01AM EST 12:01AM EST	🖃 🗂 Binders	
Policy Type:	Monoline	Cover	age Term:	02/04/2008 03/05/2008	12:01AM EST 12:01AM EST	2/4/2008 - 3/5/2008 [ <u>Close</u> ]	
ssuing Co:	Hartford Fire	Stage	:	Policy			
Silling Co:	The Hartford In	surance Mode		New			
olicy Number:	Unassigned	Policy	Status:	Bound			
inder Number:	1450	Binde	r Status:	Open			
Authorized Representative	Betsy Cormier	<ul> <li>Poste</li> </ul>	d:				
olicy Description:	NH Auto						
		Print	Deliv	ver S	ave Changes		
ine of Business: Line Of Business		Form		Descrip	ntion		
Auto - Personal		ACORD 90 NH	Pe	rsonal Auto Ap	plication 90 NH		
indam.							
Binder							
	Eff Data	Exe Dat	e St	atus Insvnc Po	pulate Remove		
Details Extend No	cii Date	Exp Dat					

- Click the Extend icon to extend the binder term dates, a confirmation pop-up window is displayed. Click OK to extend the binder. Click Cancel to abort.
- The binder extension displays below the original binder and is available in the navigation panel. The original binder displays in the navigation panel now as Closed.

**Note:** A closed Binder can be reopened by clicking on the binder's [Open] link in the navigation panel.

• The **Effective Date** of the binder extension defaults out from the expiration date of the closed binder. The **Expiration Date** defaults out using the same duration period as the closed binder.

cies history certificate etails delivery	te binders ve	ifications summary o	finsurance			Per	sonal Acco
Branch: Policy Type: Issuing Co: Billing Co: Policy Number: Binder Number: Authorized Representative Policy Description:	B C Insurance Monoline Hartford Fire The Hartford Is Unassigned 1450 : Betsy Cormier NH Auto	Agency, Inc. Policy T Coveran Stage: nsurance Mode: Policy S Binder V Posted	'erm:         02/           ge Term:         03/           04/         Poli           New         Status:           Status:         Ope           Status:         Ope	04/2008 12:0 04/2009 12:0 12:0 05/2008 EST 04/2008 12:0 EST icy v ind en	LAM EST LAM EST AM AM	E inders	
		Print	Deliver	Save Ch	anges		
ing of Buringson							
ine of Business: Line Of Business		Form		Description		1	
ine of Business: Line Of Business Auto - Personal		Form ACORD 90 NH	Persona	Description	n 90 NH		
ine of Business: Line Of Business Auto - Personal Binders: Datails Extend No.	Eff Date	Form ACORD 90 NH	Persona	Description Il Auto Applicatio	n 90 NH		
ine of Business: Line Of Business Auto - Personal Sinders: Details Extend No	Eff Date 2/4/2008	Form ACORD 90 NH Exp Date 3/5/2008	Persona Status : Closed	Description Il Auto Applicatio	n 90 NH Remove		

- The open binder extension form is a copy of the binder selected to extend and will be displayed beneath the closed binder, displaying pertinent information regarding the new binder.
- The binder number of the extension will be the same as the closed binder.
- The **Effective** and **Expiration date** of the extension will default out from the closed binder.
- The status of the binder is **Open**.
- In the **Binders** section, if a red **X** is displayed in the **Insync** column this denotes the binder

has been changed. If necessary, click the **Populate** icon to populate the binder <u>with the</u> <u>information on the application</u>. The populate disclaimer is displayed.

The **Populate** icon is active.

**Important:** Only click the **Populate** icon if it is desired to replace the copied binder with information from the line of business application. If this is not desired, populate any modifications to the binder manually and do not select the **Populate** icon.

The populate disclaimer is displayed.

Note: If the **Populate** icon is initiated after the form has been altered, keep the following

in mind: If manual changes are made to fields that contain data that populated from the original LOB application, or that are blank but exist in the original LOB application, when they are repopulated, these data fields will be <u>overwritten with the original LOB data</u>. Any manual changes made to data fields that do not populate from the original LOB will not be overwritten. Click the **Disagree** option and click **Close** to shut the pop-up window and manually prepare the binder form.

- Click the Agree option to activate the Accept button.
- Clicking the Accept button allows Nexsure to populate the binder with the information on the application.
- The **green check** in the Insync field confirms the successful population of the binder extension with information from the application.
- Click the **Print** link in the navigation toolbar under the binder header to view the binder in Adobe Acrobat for accuracy. Select the extended binder option and click **print**. It is the responsibility of the end user to verify that the form is populated in accordance with the specific requirements of the issuing company for this policy.
- Click the blue **X** in the upper right corner of the Adobe Acrobat window to close.
- If manual changes are required, the extended binder form is available for editing in the navigation panel on the right side of the screen. The extended binder coverage term is displayed along with the Close link.
- Click the plus [+] in front of the new coverage term. The binder form is displayed in a tree format.
- Click on the **Producer** link in the navigation tree. The form will open on the left side of the screen in the navigation panel for editing.
- See Chapter 5 Marketing, HOW to Work with Forms for assistance in editing the form.
- Once all changes are made, click the word **Binders** at the top of the navigation tree to close the form.

**Note:** If manual changes are made to the form, the populate button will become active again and the Insync field displays a red X. Do not repopulate, as this will overwrite the manual changes entered on the form.

See **Delivering the Binder** to e-mail or fax the extended binder from Nexsure.

### Notes

# **Closing the Binder**

A binder should not be closed until the policy has been received from the carrier. This allows you to track the binder on the **Home** menu, when the policy is received from the carrier, the binder can then be closed. Closing the binder will remove it from the **HOME > BINDER LOG** link.

### HOW to Close an Open Binder

- All open binders are accessible from the BINDER LOG link on the Home menu or the POLICIES > binders tab, on the Client menu.
- Click the BINDER LOG link on the Home menu. All open binders, which fall within the search criteria, will appear in a summary view. Clients are displayed with at least two Details icons. If there is more than one open binder for the client, each open binder will have its own Details icon.
- Clicking the Details icon to the left of the binder to be closed will display the underwriting tab of the policy.
- If the policy is in a bound status, click the In Force link in the navigation toolbar under the policy header.
  - □ A confirmation pop-up will appear, click **OK** to in force the policy and close all open binders for the policy.
  - □ The status in the policy header is now in force and all binders for the policy are now closed.
- If the policy is in an in force status, click the **POLICIES** link on the **Client** menu and click the **binders** tab.
- All open binders for the client are displayed. Click the **Details** icon of the binder to be closed.
- Click the **Close** link next to the binder term dates in the navigation panel.
- A confirmation pop-up will appear, click **OK** to close the binder. Click **Cancel** to abort.
- There will now be an **Open** link next to the binder term. Clicking the **Open** link will reopen the binder if needed.

### Notes