

## **Entering Carriers**

The most reliable source for carrier information is AM Best (www.ambest.com). Using their advanced search you can locate the Parent Company, NAIC Code, addresses, phone numbers, Best Rating, etc. NAIC Codes are found for the Issuing Carriers only, if you are looking for an issuing carrier and they do not have an NAIC Code – 99% of the time the Carrier is a Parent or a Billing – not an Issuing. To confirm the issuing carrier, check the actual Dec Page of the policy.

# Darwin National Assurance Company is an Issuing Carrier – the Parent is Alleghany Insurance Holdings



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**Example 1**: Agency <u>does not</u> have a direct contract with Alleghany Insurance Holdings but writes business with multiple **Issuing** carriers that belong to Alleghany through third parties (GA - General Agency). Alleghany is entered as the **Parent** and all **Issuing** carriers are entered into the same group.

Look at the information displayed in **AM Best** above for Darwin National Assurance Company. Darwin National Assurance Company is a member of Alleghany Insurance Holdings, which is why in the display below, we enter **Alleghany Insurance Holdings** as the **Parent** – We do suggest adding a carrier that you don't currently have a contract to be able to list all the subsidiary carriers and also in the event you get a contract with this carrier, it will be setup correctly.

Carrier card file	Na me	e: Alle	eghany	/ Insura camier	names commissions		Carrier	
Carrier	· Sumn	nary					[	Add New ]
Details	Parent	Billing	Issuing	Internal	Carriers	NAIC Code	AM Best	Remove
<b>&gt;</b>	<b>V</b>				Alleghany Insurance Holdings			
<b>&gt;</b>			1		Capitol Indemnity Corporation	10472	Α	<b>B</b>
<b>&gt;</b>			<b>V</b>		Darwin National Assurance Company	16624	A-	<b>B</b>
<b>&gt;</b>			$\checkmark$		Darwin Select Insurance Company	24319	A-	<b>B</b>
<b>*</b>			<b>V</b>		Landmark American Insurance Company	33138	Α	<b>B</b>
<b>&gt;</b>			<b>V</b>		RSUI Indemnity Company	22314	А	E

**Example 2**: Agency <u>has</u> a direct contract with Chubb. Chubb Group of Insurance Companies will be checked as both **Parent** and **Billing**.

Carrier Name: Chubb Group of Insurance Companies								
Carrier	Sunima	ry				Showing page 1 of 2		
Details	Parent	Billing	Issuing	Internal	+	Carriers		
		<b>V</b>			Chubb Group of Insurance Companies			
<b>P</b>			Image: A start and a start		Chubb Custom Ins Co			
<b>P</b>					Chubb Indemnity Co			
<b>P</b>			Image: A start and a start		Chubb Insurance Company of Europe SE			
<b>P</b>					Chubb Lloyds Ins Co			

**Example 3**: Intermediary, GA, Third Party, E&S Market - entered all by themselves as they do not own any issuing companies. Select **Parent** and **Billing** only and they will not have an **NAIC Code**.

Carrier M	Va me	e: KRM	<b>1 Risk</b> locations	Manago Carrier	ement		► Intermediary
Carrier	Sumn	nary					[ Add Nev
Details F	arent	Billing	Issuing	Internal	Carriers	NAIC Code	AM Best Remov
<b>P</b>					KRM Risk Management		

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**Example 5**: The below example shows that Acuity A Mutual Insurance Company is all three - Parent, Billing and Issuing. If you look this carrier up on AM Best, you will see that they're not a member of anyone. So, in this instance, they are all three and will be available for selection in the Issuing company and Billing company fields.

Carrier	Name:	A cuity	A Mutua	Il Insurance Company			Carrier	
Carrier	Summa	ry					[	Add New ]
Details I	Parent B	illing Iss	uing Interna	l Car	riers	NAIC Code	AM Best	Remove
<b>*</b>		<b>V</b>		Acuity A Mutual I	nsurance Company	14184	A+	

Note: For additional information regarding carrier setup, please refer to "Issuing and Billing Carrier Setup for Download Policies", Tips and Facts, Vol. 4, Issue 7 in Nexsure online help.



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## Step 1 - Entering Carriers

1. Click on **SEARCH**, change **Entity** type to **Carrier**, type in at least two letters of carrier's name in the **Carrier** box and click **Search** (be sure to search for both the **Issuing** carrier and the **Parent** carrier to avoid entering the carrier twice.)

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iello,								
earch							E Add Nov	Decord
		↓					[ Add New	Kecoru
Entity:	Carrier	SEARCH RE	SULTS - CARRIER					
Search Type:	Contains	✓ 33 Record(s)	) Found 🕅 🤞 Show	ing Page 1 of 4	N		Go To Pa	9 1 🗸
Carrier Category:	All	✓ Details	Name	Location Type	City	St./Prov.	Zip/Postal	temove
Carrier:	un	U I	AllState	Accounting Office	Naperville	IL	60563	<b>B</b>
hone Number:		- 🔛	ALLSTATE COUNTY MUTUAL INSURANCE CO	Accounting Office	Naperville	IL	60563	E:
Location Address:			ALLSTATE PROPERTY & CASUALTY INS CO	Accounting Office	Naperville	IL	60563	<b>B</b>
Location City:			ALLSTATE TEXAS LLOYDS	Accounting Office	Naperville	IL	60563	<b>B</b>
.ocation Zip/Postal:			ССМ	Accounting Office	Avon	СТ	06001	<b>B</b>
irst Name:			ССМ	Underwriting	Avon	СТ	06001	<b>B</b>
Last Name:			ССМ	Underwriting	Dallas	тх	75265	<b>B</b>
		<b>P</b>	Charter County Mutual	Accounting Office	Avon	СТ	06001	<b>B</b>
		<b>P</b>	Charter County Mutual	Underwriting	Avon	СТ	06001	<b>B</b>
		₽	Charter County Mutual	Underwriting	Dallas	тх	75265	B.



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### Step 2 – Carrier Association

#### Associate Carrier to Territory and Branch from Carrier Name Tab

Carrier association may be done at the organization level, one territory at a time or on the **carrier name** tab to all or selected carriers at one time:

<ol> <li>To associate carriers at the carrier level, beside the carriers name associated with</li> </ol>	click the <b>carrier name</b> tab and click on the <b>D</b> on the branch on the <b>Carrier Summary</b> screen.	etails 💱 icon
CARRI SR PROFILE   ATTACHHENTS Carrier Name: Penn National Insura nce eard f e contacts locations carrier name commissions Carrier Summary  Add Details Parent Billing Suming Internal Penn National Ca Penn National Ca Penn National Ca	Showing page 1 of 1 M Page 1 M NAIC Code	Carrier
<ol> <li>Click the [Add New Association] link at the screen to add the territories and branches must be done in order to select a carrier and accounting purposes (the carrier must be consistent of the carrier must be consistent of the constant of the</li></ol>	ne bottom right of the <b>Carrier Information</b> is to associate with the carrier. This process er at policy level for identification, billing list be associated to the branch).	) Carrier
Carrier Information Carrier Name: Penn National Insurance Carrier Category: Traditional Intermediary Carrier Types: Post Direct Billing Internal Carrier DB Rule: Post Direct Bill Commission to General Ledger Carrier CD Rule: Re-run download using lenient criteria Location(s) [Add New] Details Primary Location Type Address City St./Prov.Zip/Postal Delete Corporate PO Box Headquarters 2361 Harrisburg PA 2361	This is the current PARENT CARRIER Website: Contract Year: AM Best Rating: NAIC Code: 32441 Integration Code: Carrier Email: communications@pnat.com Notes:	[Update] [Cancel]

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3. On the **Select Territories and Branches** screen, all territories display by default. Use the **Territory** list to change the territory. Selecting the check box in the gray header selects and deselects all **Territories** and **Branches**.

_				_	_		-		
Select Te	ritories and Bran	ches					- 1		
Territory:	Southern East Coast Territory								
To add associations, select the check box. Once all associations are completed, click OK.									
	Territory Branch	Address	City	St/Prov.	Zip/Post.	Branch Code			
Souther	n East Coast Territory	1128 Gurnee Avenue	Anniston	AL	36201				
	Insurance Agency	2200 Quintard Av	Anniston	AL	36201	*	←		
Tip: To remov * required	ve associations, acces	s the entity and chan	ge the stat	tus to ina	ctive OK	Cancel			

4. To select a specific branch, select the check box beside the **Territory** name and select the check box beside the **Branch**. There is a red \* asterisk beside the **Branch Code** box which indicates that it must be populated to proceed with the association. After selecting all **Territories** and **Branches** to add associations, click the **OK** button. The association(s) has been added.

**Note:** If more than one page of territories and branches exist, after selecting **Territories** and **Branches** on the first screen, use the navigation tools to navigate to the next screen and select all needed before clicking **OK**. Following this process will add all associations without the need to click the [Add New Association] link more than once.





5. Now added to the bottom of the **Carrier Information** screen is a collapsible display showing the associations added. Use the **Expand-Collapse** (2) icon to open and close this display. This portion of the screen will be closed upon accessing the carrier name detail. Once the carrier has been associated, be sure to update the zero commission line (which was added for the associated branches automatically) in this process and add other necessary commission defaults. Commission must be added for the associated carrier in order to select the carrier at policy level. For more on commission see, "Step 3 - Commission Defaults" of this document.

CARRIER PROFILE   ATTACHMENTS	
Carrier Name: Penn National Insurance	► Carrier
card file contacts locations carrier name collaboration commissions	
Carrier Information	[Update] [Cancel]
Carrier Name: Penn National Insurance	This is the current PARENT CARRIER
Carrier Category: 💿 Traditional 🔘 Intermediary	Website:
Carrier Types: 🗸 Issuing 🗸 Billing 🗌 Internal	
Carrier DB Rule: Post Direct Bill Commission to General Ledger	Contract Vear:
Carrier CD Rule: Re-run download using lenient criteria	AM Best Rating:
Location(s) [Add New]	NAIC Code: 32441
Details Driver Location Turne Address City, Ch (Down Tie / Details Delate	Integration Code:
Details Finary Location type         Address         City         St./Prov.2pP Postal Detecte           Image: Comparing the postal details of	Carrier Email: communications@pnat.com
	Notes:
	Add New Association ]
Details         Status         Territory Name         Primary Co           Active         Southern East Coast Territory         Donald Ja	ntact Description Update by Updated Date Remove mes Mary Oberleitner 8/3/2009 11:30:26 AM

To associate carriers at organization level, see "Associate Carrier with a Territory at Organization Level" in the next section.

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#### Associate Carrier with a Territory at Organization Level

Each carrier entered in Step 1 must be associated with a territory.

S	sure 🔶				HOME   HEL	p   setup   L
-	S ARCH   ORGANIZATION	REPORTS   CAMPAIGNS   ELINKS		Bookmar	ks: Expand   Add   I	Remove Select
	ION PROFILE   ALL EMPLOYEES   ALL LO	CATIONS				
nizat	tion Name: XDTITraining Org 9	72003				Organization
iza tion						
<u>[]</u> -Tr	raining Org 97 2003 Previous Park					
rd ile	regions territories branches depar	tments locations employees accounting ven	dors			
errito	ories	Showing Page 1 of 16		•	Fi	lter: [Show]
Durils	Territories	Address	City	St./Prov.	Zip/Postal	Remove
<b>.</b>	-Annapolis Corporate Office (9)	4479 Pontiac Lake Rd Ste 2	Waterford	IA	48328	<b>E</b>
	1 Plus Territory 1 - AH (1)	5510 Marlboro Lane	Asheville	NC	28801	
<b>1</b>						

erritory XDTI card fil	-Training	<u>I Org 9720</u> Previous hes locati	03 >> Acme Region Page	>> Acme Territory	sociations						
				Showing	Page 1 of 1		~		Filter: [Show]	[Add	d New]
	Details	Status	Carrier Name NAIC Code	Primary Contact	Parent	Billing	Issuing	Location Type Description	Updated By Updated Date	Remov	•
	<b>&gt;</b>	Active	AAA 1548	Bob Smith		V		Underwriting	Admin Nexsure 5/10/2008	E.	
	<b>&gt;</b>	Active	Acme Carrier	Marie Fletcher	$\checkmark$	<b>V</b>	<b>V</b>	Corporate Headquarters	Admin Nexsure 5/10/2008	E.	



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4. Click the <b>Ellipses</b> 🔤 button.	
erritory	
XDTITraining Org 9/2003 >> Acme Region >> Acme Territory	
Previous Pa e C	Cancel
card file branches I cations employees accounting vendors entity associations	
additional interest associations carrier associations	
Name: 🛄 Territory Association Status: 🗹 Active	
Description:	
NAIC Code:	
Primary Contact:	
Default Address:	
Enter at least 2 shows there of the Coming's general and slight Connet.	
5. Enter at least 2 characters of the Carrier's name and click <b>Search</b> .	
Territory Carrier Association	
Enter at least 2 characters of the name and select	
seech:	
allstate	
Select Carrier Below:	
AllState, 19232, P/I/B	
ALLSTATE COUNTY MUTUAL INSURANCE CO, 29335,	
ALLSTATE PROPERTY CASUALTY INS CO, 17230,	
ALLSTATE TEXAS LLOTDS, 26530,	
<	
No Match Use Selection	
Result Format: Carrier Name, NAIC, Parent/Issuing/Billing	
Note: Only carriers marked as billing and/or issuing will be returned	
b. Select the appropriate carrier and click <b>Use Selection</b> .	

**Note**: For every carrier entered using the steps from "Step 1 - Entering Carriers" repeat the "Step 2 - Carrier Association" steps (Carrier will not be available if already selected).





#### Step 3 - Commission Defaults

Commission defaults are set up on the **commissions** tab in the carrier file. Default commissions need to be entered in order for the default commissions to populate the **policy info** tab. Perform these steps for every carrier in the group, and for every line of business written with the carrier:

type	e in at lea	ast 2 charac	ters in the <b>Carrier</b>	box and click <b>Search</b> .				
nexsur	e 💌						HOME   HELP   SE	
Hello	SEARCH		EPORTS   CAMPAIGNS   ELINKS			BOOKMARKS: E	xpand   Add   Remov	/e Selected N
search								
You must search	h for a record pri	or to entering a new c	one. After the results are returned yo	ou will be given the option to add a new record	d.			
Entity:	Carrier	HISTORY RES	ULTS - CARRIER					
Search Type:	Contains	Record(s) Fo	und	Showing Page 1 of 1	L 🕨 🕅		Go To Pa	age 1 💌
Carrier Category:	All	Details	Name	Location Type	City	St./Prov.	Zip/Postal	Remove
Carrier:		••••	AAA	Underwriting	Anytown	AZ	85014	<b>B</b>
Phone Number:		🖹	United Fire & Casualty	Corporate Headquarters	Westminster	со	80030	<b>B</b>
Location City:		<b>─ ↑</b>					Search	Clear
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3. Complete all required fields and type in the commission rate you receive for New, Renewal and Rewritten business. Use an effective date (Eff. Date) from the past, to ensure policies entered with prior dates will default/populate the policy info tab as well (the effective date tracks with the effective date of the policy). When completed, your commission tab should look something like the example below and if you write more lines of business it may look longer if there are multiple branches and multiple carriers in the same carrier file.

**Note**: **Branch Code** is a required field which is your agency code with the carrier. The **Branch Code** is required for downloads because it is how the download is identified.



**Note**: Each carrier, including billing carriers, must have at least one commission entered, even if it is entered at a rate of 0.

