



TIPS AND FACTS

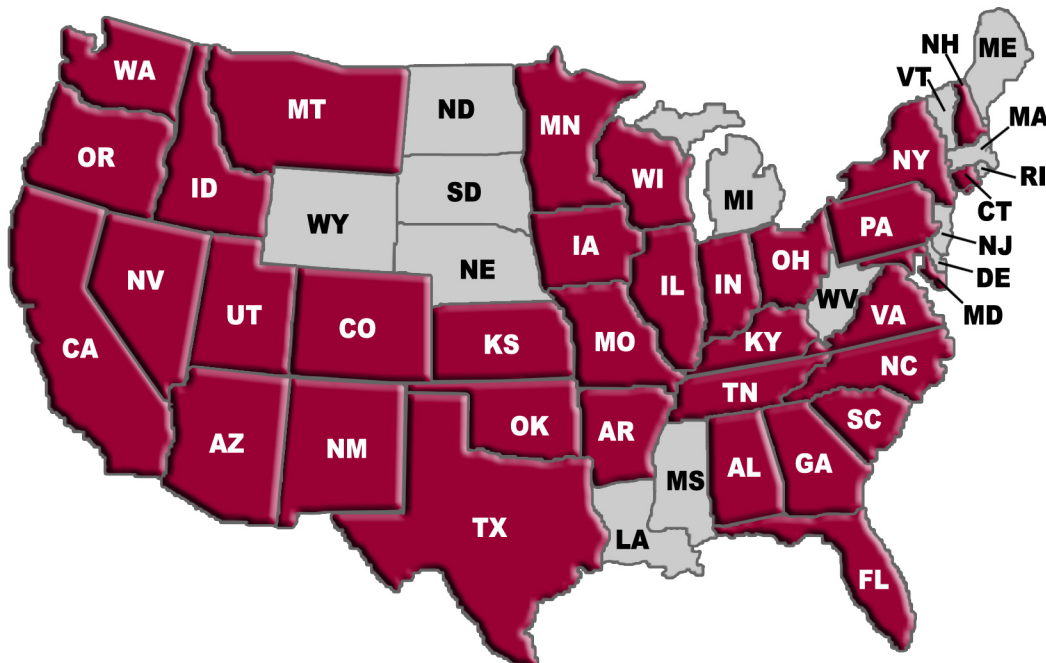
Issue 17

IN THIS ISSUE

- ✦ Hartford Expressway

Hartford Expressway

Nexsure provides real-time integration with the Hartford Insurance Group's Expressway online rating application. See the legend below for supported States:



Nexsure Real-Time Integration with Hartford Expressway's Online Rating Application	
	Homeowners Quotes and Personal Auto Quotes
	Not supported at this time



TIPS AND FACTS

For Commercial Lines the following are supported:

- Commercial Auto [CAUTO] - AK, AL, AR, CA, CO, CT, DE, FL, GA, HI, IA, ID, IL, IN, DS, KY, LA, MA, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY
- Workers Compensation [WORK] - Non-State Specific Version and FL State Specific Version
- Business Owners Package [BOP] - Non-State Specific
- General Liability / Commercial Property Packages [GL, PROP] - Non-State Specific Packages which include GL and PROP lines can be submitted to the Hartford as a BOP request.

Users must first setup their additional login for Hartford Expressway. Please note that the Nexsure additional login setup for Hartford Expressway is different than Hartford EBC even though the user login ID's and passwords may be the same for access to both sites.

Setting up Additional Logins

Click the **ORGANIZATION** link on the **Primary menu**.

Click the **employees** tab.

The screenshot shows the Nexsure web application interface. At the top, there is a navigation bar with 'SEARCH | ORGANIZATION | REPORTS' and 'HOME | HELP | SETUP | LOGOUT'. Below this, there are tabs for 'ORGANIZATION PROFILE | ALL EMPLOYEES | ALL LOCATIONS'. The main content area shows the 'Organization Name: XDTI--Training Org 972003'. There are tabs for 'organization', 'employees', 'accounting', and 'vendors'. The 'employees' tab is active, showing a table of employees. The table has columns: 'Details', 'Primary', 'Employee', 'Availability', 'Title', 'E-Mail', and 'Deactivate'. The 'Details' icon for the employee 'Rohm, Rob' is highlighted with a red box.

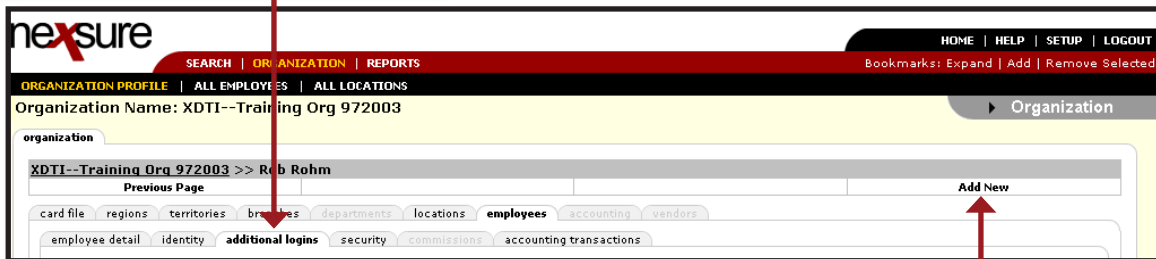
Details	Primary	Employee	Availability	Title	E-Mail	Deactivate
		Ramirez, Rebecca	Offline		rebecca.ramirez@xdti.com	
		Rights, User	Offline			
		Rittgers, Leroy	Offline			
		Rogalski, Charlotte63	Offline		charlotte@xdti.com	
		Rohm, Rob	Online (Available)			
		Rubble, Betty	Offline			
		Rusch, Mark	Offline			
		Schwartz, Mike	Offline	Producer		
		Smith, Mark	Offline	Account Manager	mark.smith@xdti.com	
		Smith, Gary	Offline			

Click the **Details** icon of the appropriate employee.



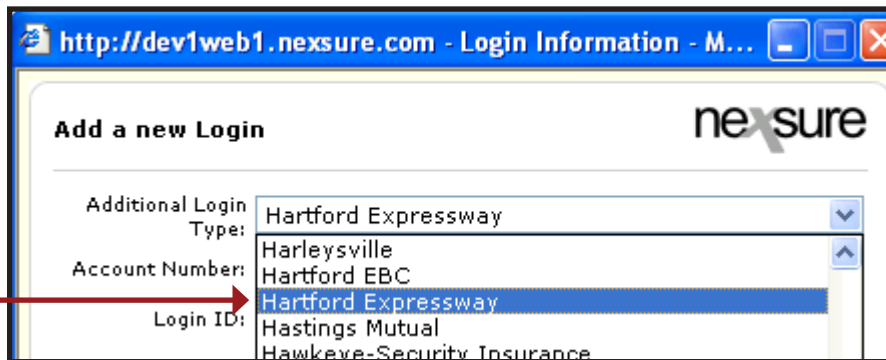
TIPS AND FACTS

Click the **Additional logins** tab.



Click the **Add New** link.

Select Hartford Expressway from the **Additional Login Type** drop-down menu.





TIPS AND FACTS

The required fields are the **Login ID**, **Password** and **Confirm Password**.

http://dev1web1.nexsure.com - Login Information - M...

Add a new Login nexsure

Additional Login Type: Hartford Expressway

Account Number:

Login ID: Expresswaylogin

Password:

Confirm Password:

Department ID: (optional)

Description:

Cancel Save

Done Trusted sites

The **Department ID** is an optional 3rd field used to collect any additional login information other than login id or password. (IE: department code, group id, producer code, etc.)

Complete the **Description** field, this field is optional.



TIPS AND FACTS

Select Hartford Expressway from the **Additional Login Type** drop-down menu.

Additional Login Type: Hartford Expressway

Account Number: Harleysville

Login ID: Hartford EBC

Hartford Expressway

Hastings Mutual

New York Security Insurance

The required fields are the **Login ID**, **Password** and **Confirm Password**.

Additional Login Type: Hartford Expressway

Account Number:

Login ID: Expresswaylogin

Password: ●●●●●●

Confirm Password: ●●●●●●

Department ID: (optional)

Description:

Cancel Save

The **Department ID** is an optional 3rd field used to collect any additional login information other than login id or password. (IE: department code, group id, producer code, etc.)

Complete the **Description** field, this field is optional.



TIPS AND FACTS

Note: It is necessary to overwrite the Nexsure default **Login ID** with the correct **Login ID** for the carrier's Web site.

Click **Save** to save the Additional login information. Click **Cancel** to abort.



Rating Integration

Rating integration can only be accessed from an active marketing quote in Nexsure. If the user wishes to rate a policy that is currently in force, they must first remarket the policy to create a marketing quote and copy the information from the in force policy to the new marketing quote.

The Nexsure rating menu is accessible by right-clicking the marketing quote **Details**  icon on the Marketing Summary screen or by clicking Rate on the Marketing quote details screen.

Right-click the marketing quote **Details**  icon and click **Rate**.

The screenshot shows the Nexsure Marketing Summary screen for Client Name: Anthony Fiore. The table below lists the marketing quotes:

Details	Assign	Line of Business Policy Number Policy Type	Stage Status	Mode	Updated By Updated Date	Estimated Premium	Policy Term	Issuing Carrier Billing Carrier	Remove
			Marketing Pending	New	Eric Brehm 11/17/2005	\$0.00 D	08/17/2005 08/17/2006	The Hartford The Hartford	

A red box highlights the 'Details' icon for the first quote. A red arrow points from this box to the 'Rate' option in the context menu that appears when the icon is right-clicked.



TIPS AND FACTS

Rate will use the existing marketing quote and Re-rate creates a new marketing quote when the quote is bridged back to Nexsure.

Please note that the tree view of the application must be open in order for the **Rate** option to be activated.

The screenshot shows the Nexsure application interface for Client Name: Anthony Fiore. The navigation tree on the right is expanded to show 'Personal Auto' and 'ACORD 90 NY'. The 'Rate' option is highlighted in the navigation tree. A red arrow points from the text box above to the 'Rate' option in the navigation tree.

If the tree view is closed, the **Rate** option will be grayed out.

The screenshot shows the Nexsure application interface for Client Name: Anthony Fiore. The navigation tree on the right is collapsed, and the 'Rate' option is grayed out. A red arrow points from the text box above to the 'Rate' option in the navigation tree.



TIPS AND FACTS

Click the **[+]** beside the line of business and the form number on the navigation tab to activate the links on the navigation toolbar.

Policy Type: **Monoline** Coverage Term: 11/30/2005 CST
11/30/2006 12:01AM CST

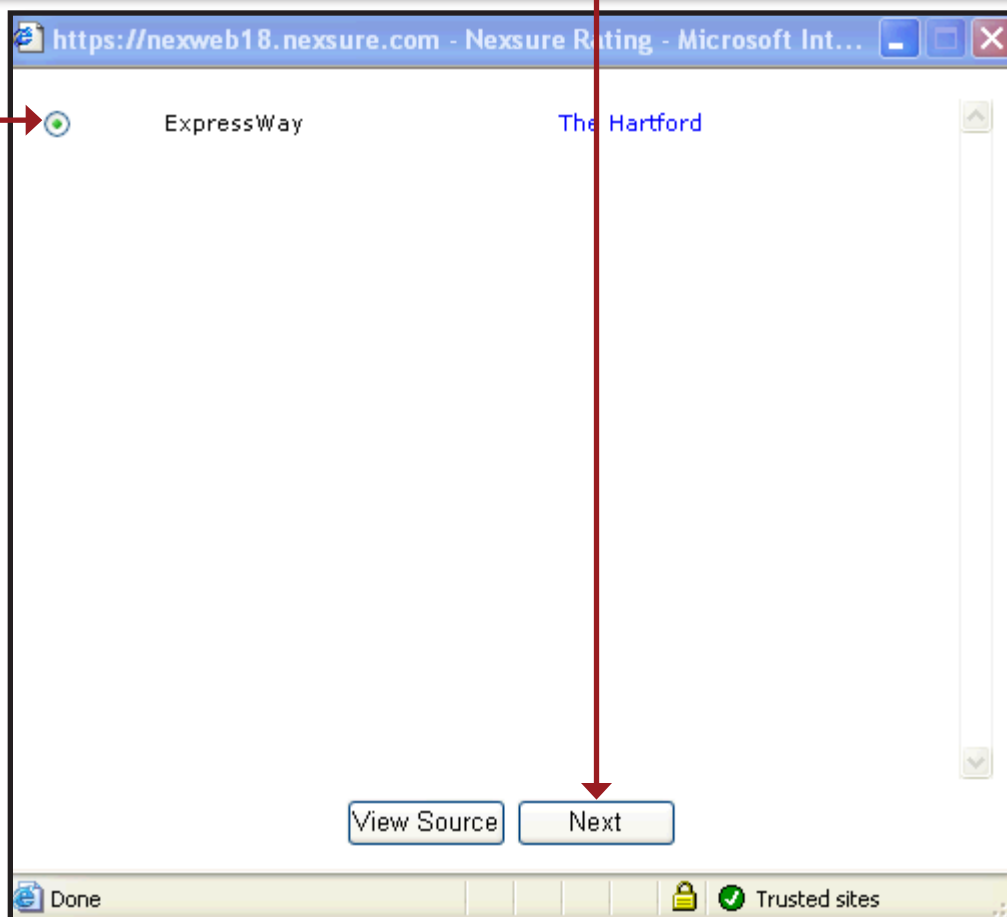
Issuing Co: Stage: **Marketing**
Billing Co: Mode: **New**
Policy Number: Status:

List	Rate	Bridge	Print	History	In Force	Save Changes
------	------	--------	-------	---------	----------	--------------

Underwriting

- Personal Auto
- ACORD 90 CA
 - Producer
 - Applicant
 - Billing
 - Drivers
 - Accidents Violations
 - Vehicles
 - Garaging Address
 - Additional Interest


After clicking **Rate**, select **Hartford Expressway** on the popup window and **Next**.






TIPS AND FACTS

Hartford Expressway is launched and the policy data will pre-fill to Hartford Expressway. Control will then be transferred to Expressway and the user will be able to finish their interview/quote in Expressway.



General Information



1-877-322-4833

plcwtstk [\[Logout\]](#)

General Tasks

[Back To Interview List](#)

[Auto Submit](#)

Insured Identification Information

Agency Client Number

First Name

Middle Name

Last Name

SSN (The valid format is NNNNNNNN)

Insured Address Information

Second Insured Information

Policy Information

Policy Plan

Rating State

Rating County

Quote Effective Date (MM/DD/YYYY) (Effective date can not be more than 10 days prior to the current date.)

[Next](#)

Interview Progress

Anthony Fiore

- General Information
- Additional Policy Information
- Model Details
- Garage Location Information
- Vehicle Information
- Customization
- Driver Information
- Driver History
- Policy Coverage Details
- Quote Submission
- Quote Result Page
- Driver Issue
- Issue Other Driver MVR/CLUE
- MVR/CLUE Result
- Issue Driver History
- Vehicle Issue
- Additional Interest
- Additional Equipment



TIPS AND FACTS

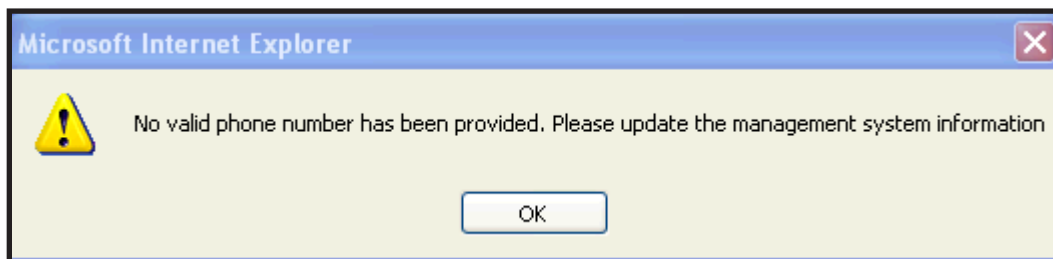
Hartford Omni (non-standard auto only) agencies can use Hartford Expressway but there are two things that the Omni agencies need to be aware of:

1. The agency needs to remember change the policy plan from the Standard to Specialty on the first Expressway screen. The drop-down box will probably not be expanded.

The screenshot shows the 'General Information' section of the Hartford Expressway interface. The 'Policy Plan' dropdown menu is expanded, showing 'Standard' and 'Specialty' options. A red message below the dropdown reads: '(Please select an Effective Date less than 90 days in the future or hold the request until within that timeframe.)' The 'Rating State' dropdown is also visible, showing 'Select...', 'Standard', and 'Specialty' options. The 'Quote Effective Date (MM/DD/YYYY)' field is also present.

2. Expressway does not support "named non-owned" policies.

The following message is displayed and Expressway will not launch successfully if the home phone field in the ACORD 80 or 90 application is not populated.





TIPS AND FACTS

If this occurs, access the Application section of the application and fill in the **Home Phone** field in the ACORD application and then click **Rate** again.

Client Name: **Anthony Fiore** Personal

[underwriting](#) | [policy info](#) | [assignment](#) | [attachments](#) | [actions](#) | [qualification](#) | [history](#) | [transaction](#) | [claims](#) | [summary of insurance](#)

Branch:	AAA, Branch	Policy Term:	08/17/2005 12:01AM PST
Policy Type:	Monoline	Coverage Term:	08/17/2005 12:01AM PST
Issuing Co:	The Hartford	Stage:	Marketing
Billing Co:	The Hartford	Mode:	New
Policy Number:	Unassigned	Status:	Pending

[List](#) | [Rate](#) | [bridge](#) | [Print](#) | [Compare Policy \(Print Off\)](#) | [Save Changes](#)

Applicant - Name Lookup

[Add Record](#) | [Prev](#) | [Next](#)

Application Date	8/17/2004
Applicant Name:	Anthony Fiore
Agency Customer ID:	1295
Street Address:	516 Glen Court
City:	Oceanside
State/Province:	NY
Zip/Postal Code:	11572
County:	
Home Phone:	(516) 222-2222
Number of Years at Current Residence:	

[navigation](#) | [instruction](#)

- [-] Underwriting
 - [-] Personal Auto
 - [-] ACORD 90 NY
 - [-] Producer
 - [-] Applicant
 - [-] Name
 - [-] Previous
 - [-] Billing
 - [-] Drivers
 - [-] Accidents Violations
 - [-] Vehicles
 - [-] Garaging Address
 - [-] Additional Interest
 - [-] Policy Wide Coverages
 - [-] Prior Carrier
 - [-] General Info
 - [-] Attachments
 - [-] Binder
 - [-] Remarks

Note: This same general workflow applies to other rating integration partners as well.